The Right Attitude

Your best attitude that will result in the best outcomes are:

- -The prospect is an actual prospect
- -I can sell to the prospect
- -I am going to succeed
- -The prospect is my best friend
- -The prospect is the most important person
- -The prospect is valuable
- -I will give value to the prospect
- -I will help the prospect
- -Adam Viszler Definitive Cold Sales Course