

## Imagine The Ideal You

Whatever you feel inside is whatever your portray outwards. Whether you know it or not. Whether you are trying to hide it or not. It is as it is.

Prospects will either copy your mannerism and emotions or react to them, it's one or the other.

So you need to be comfortable, positive and confident. But how?

By imagining the ideal version of you! If you think of yourself, and let your imagination go wild, than what is the possible best version of you?

Happy?

Energetic?

Positive?

Optimistic?

Relentless?

Confident?

...All of the above?

Think about it. Get a clear mental picture. Write it down. Every day work on a personality trait or aspect of this ideal version of you. Work towards being, doing, feeling like it. And eventually you will become the ideal version of you! Which will give you comfort and confidence, which in turn will get you sales.